



IFEAT

STUDY TOUR OF

BRAZIL & PARAGUAY

Saturday 11th to Monday 20th August 2012

AIMS AND ORGANISATION

This study tour has been designed to allow participants:

To gain an intimate knowledge of the production, processing, trading and research on citrus and other essential oils, extracts and derivatives in Brazil and Paraguay. Brazil is a major supplier of citrus oils, especially orange oil, and several other natural essential oils, including eucalyptus. Paraguay is a major producer of petitgrain and guaiac wood oils as well as several other essential oils including mint oil.

To understand the economic, historical and cultural background to the production and trading of these oils including organic oils.

To achieve this aim in a period of just over a week out of the office.

The timing of the tour has been selected to match the harvest and major distillation time for most of the major essential oils crops in Brazil and Paraguay. The dry weather conditions will facilitate mobility.

Participants will have the option of participating in both the Brazil and Paraguay Tour or just the Brazil Tour. All of the field trips will be accompanied by a knowledgeable member of the local industry who will be able to answer your questions in detail on the plantations, processing operations and associated marketing systems.

The planning of this tour has been undertaken jointly between IFEAT, members of the Brazil and Paraguay industry, and Dauras Turismo, a large tour operator and travel agency in Sao Paulo.

GENERAL INFORMATION

LIABILITY: Descriptions, representations, specifications, photographs and other particulars made in this brochure are given for general information purposes only. Except to the extent expressly and specifically provided for in this brochure, IFEAT shall not be liable for any loss, damage or injury however caused or arising (whether by IFEAT's negligence or otherwise) from a defect in, failure in, or unsuitability for any purpose of any part of the tour. IFEAT shall not in any event be liable for any indirect or consequential loss of profit whatever and howsoever caused. Nothing in this brochure shall exclude or restrict any liability for death or personal injury resulting from IFEAT's negligence. You are strongly recommended to obtain adequate insurance for all aspects of the tour.

Travel Insurance

It is strongly recommended that personal travel (including medical) insurance is taken out at the time of making your tour reservation. Travel insurance may facilitate some refund of travel expenses and the tour fee to be obtained through insurers in the event of inability to travel due to ill health or other circumstances. It is very important that you read the small print of any insurance policy that you are considering to ensure that the cover that is required is the cover that is being offered. IFEAT can take no responsibility in the event of an inadequate policy having been purchased or of the refusal or the inability of the insurer to pay the claim. For further information on personal travel insurance, please contact your local insurance broker.

VISA Requirements for Brazil and Paraguay



Brazil: U.S. citizens travelling to Brazil are required to obtain a visa prior to entering Brazil.

Citizens of countries that do not demand visas from Brazilian nationals usually do not need visas to enter Brazil (most European and South American countries fall in this category).

Passports must be valid for at least 6 more months after the date you enter Brazil.

All visa applications must be submitted in person, by the applicant, or by a duly authorized third party.



Paraguay: U.S. citizens travelling to Paraguay are required to obtain a visa prior to entering Paraguay.

Most EU citizens do not require a visa. Passports must be valid for at least 6 more months after the date you enter Paraguay.

Health Care

You should consult your medical practitioner to obtain and then act on advice for appropriate prophylactics and inoculations for visiting Brazil and Paraguay.

International flights to and from Brazil and Paraguay

Many international airlines fly directly into Sao Paulo, Brazil where the Tour will start. A more limited number of international airlines fly to Asuncion, Paraguay.

Currencies

The local currency in Brazil is the Real (R\$) and in Paraguay the Guarani (PYG).

Approximate rates at the time of going to print are: US\$1.00 = R\$1.62 and PYG 3,890
€1.00 = R\$ 2.30 and PYG 5,535.

Foreign currency and traveller's cheques may be exchanged at hotels, banks, and bureau of change in Brazil and Paraguay. Similarly, most major credit cards are accepted in hotels, shops and restaurants.

Climate

August is the dry season in the Sao Paulo region and the temperature averages between a low of 19° Celsius and a high of 26° Celsius. In Asuncion the temperature averages between a low of 16° Celsius and a high of 26° Celsius

The IFEAT Study Tour Committee

Chairman: Ravi Sanganeria (Ultra International Ltd. India)

Members

Kim Bleimann (Berje Inc. USA)

Antonella Corleone (Agrumaria Corleone SpA, Italy)

Hussein Fakhry (A. Fakhry & Co. Egypt)

Stephen Pisano (Citrus and Allied, USA)

Colin Ringleib (Pepsi-Cola Company USA)

Programme Coordinator

Peter Greenhalgh (UK)

The Local Study Tour Committee

Andy Dierberger (Dierberger S A, Brazil)

Samir Cury (Destilaria Tres Barras Ltda., Brazil)

Rosemeire Marcato (Louis Dreyfus Citrus (Coinbra), Brazil)

Fernando Cardoso (Sucocitrico Cutrale Ltda., Brazil)

Raul Amigo (Amigo & Arditi SA Paraguay)

Hans Karl Janz (AIPaCa S.A. Paraguay)

Additional copies of this brochure and the booking form may be downloaded from the 'Brazil and Paraguay Study Tour' area on the Homepage of the IFEAT website: www.ifeat.org



Email: conference@ifeat.org | Tel: +44 20 7814 9666 | Fax: +44 20 7814 8383

International Federation of Essential Oils and Aroma Trades Limited, 9 Lincoln's Inn Fields, London, WC2A 3BP
Registered in England and Wales with limited by guarantee under Company No. 01369368

TOUR COST, BOOKING AND CANCELLATION POLICY

Cost

Participants have two options:

Option 1: Brazil only - \$4,000

Option 2: Brazil and Paraguay combined -\$6,000

Because of air travel constraints only 14 people will be able to participate in the Paraguay tour compared with a maximum of 35 for the Brazil tour.

The participant charge per person covers:

Option 1 covers 6 nights of accommodation, all programme meals/receptions and transportation on the Tour.

Option 2 covers 9 nights of accommodation, all programme meals/receptions and transportation on the Tour.

Payment should be made to IFEAT by one of the means indicated on the enclosed booking form. You will not receive confirmation of a place on the Tour or a receipt from IFEAT until your payment has been lodged in IFEAT's bank account.

Qualifications for applicants

Participation is restricted to personnel from IFEAT Member companies only. If the study tour is over subscribed then only one person per member company will be permitted to attend.

In order to qualify, it is necessary that the member company has paid its annual membership subscriptions to date including those for 2012. In the case of new members, their membership application must have been approved by 28th February 2012.

Cancellation policy

A 50% refund will be paid on a cancellation received in writing at the IFEAT secretariat by noon (12:00) GMT on 1st May 2012.

No refunds will be given for cancellations received after the above deadline, irrespective of the reason, including inability to obtain a visa to visit Brazil and Paraguay (where appropriate). It is the responsibility of the individual participant to obtain a valid entry visa. It is recommended that you take out insurance to cover the risk of being unable to participate because of sickness or any other reason.

If an individual with a confirmed place finds later that he/she is unable to participate, it will be possible to change the booking name to that of another member of the same company without incurring a financial penalty. If the company cannot field a substitute, however, this implies cancellation, which will be subject to the policy given above.

The organisers reserve the right to change the hotels/restaurants without notification or reason should the need arise.

In the unlikely event that not enough participants register for this study tour, IFEAT reserve the right to cancel by 1st May 2012 in which case a full refund of tour fees will be made.

Important Note

Participants must be prepared for hard travelling by coach for long distances. This tour is for the dedicated industry enthusiast.

Restrictions on Participation

Open only to members of IFEAT. If the Study Tour is over subscribed then only one person per IFEAT Member Company will be permitted to attend. No accompanying persons are permitted. The participation limit is 35 people for Brazil and 14 people for Paraguay.

Bookings will be accepted by IFEAT on a first come, first served basis.

Book early to ensure a place on the tour

Complete and send the enclosed booking form as soon as possible to:

The IFEAT Secretariat
9, Lincoln's Inn Fields
London WC2A 3BP, UK

Fax: +44-207 814-8383
Tel: +44-207 814-9666
E-mail: secretariat@ifeat.org

Optional sightseeing opportunities

The appointed agent for this study tour (TBA) will be happy to arrange any sight seeing tours should you have any spare time during your visit.

Please contact them directly at the Tour Operator address below.

Dauras Turismo

Largo da Boa Morte, 128 - Centro - Limeira - SP
CEP: 13480-188, Brazil
Telephone: (19) 3451.3110
Contact Marcela Ferra Candioto
Email: marcela@dauras.com.br



Why Brazil and Paraguay?

- Brazil is the largest producer of one of our industry's most important essential oils, orange oil.
- Brazil's fertile pastures are able to grow essential oil bearing plants used by our industry worldwide.
- Brazil is one of the fastest growing economies in the world.
- Paraguay is the world's major producer of petitgrain and guaiac wood oil.
- Wonderful cultures.

Why August?

- Orange production starts in July; and in August activity at the factories and the farms will be in full force.
- Off-season hotel rates go into effect starting in August.
- Most convenient time for the hosting companies who all agree with the week proposed.
- Usually good weather

THE DETAILED STUDY TOUR ITINERARY

Saturday August 11th 2012

Participants arrive at the Guarulhos International Airport in Sao Paulo. The group will convene at the Sao Paulo Marriot Airport Hotel. The Marriot provides a shuttle service from the Airport to the Hotel every 10 minutes. Upon your arrival a team from Dauras Turismo will be there to receive and register you; a dinner voucher will be provided for an informal dinner at your leisure.

Sunday August 12th 2012

07:00 Breakfast – Marriott Airport Hotel
08:00 Bus departs Marriott Airport Hotel
11:00 Lunch – Sponsored by Natura
12:30 Depart For Fazenda Alpina
14:00 Arrive Fazenda Alpina, visit organic farm and distillation and extraction units
16:00 Depart Fazenda Alpina farm and distillation operations
17:00 Arrive Estancia Hotel
19:30 Welcome cocktails and dinner reception in gazebo by the pool

Monday August 13th 2012 Visit to Dierberger

07:00 Breakfast – Estancia Hotel
08:00 Travel to Dierberger Organic Farm
08:30 Arrive Dierberger Organic Farm, learn about organic farming practices of Green Mandarin, Bergamot, Bitter Orange, Lemon and Eucalyptus Varieties in a beautiful setting!
12:00 Lunch – Sponsored by Dierberger at their farm
17:00 Dinner – Sponsored by Dierberger
20:00 Return to Estancia Hotel

Tuesday August 14th 2012 Visit to Tres Barras Ltd

08:00 Breakfast – Estancia Hotel
09:30 Boat Tour and Lunch sponsored by Citrus and Allied
Explore the ecological dynamics of the area.
12:30 Travel by bus to Tres Barras
14:00 Arrive at Tres Barras, visit the Eucalyptus Citriadora distillation plant and nursery; learn about their re-planting program and Tres Barras's commitment to the species and environment. Tour a Eucalyptus Citriadora plantation and witness the harvesting of the leaves.
18:00 Dinner - Sponsored by Tres Barras, a 50th anniversary celebration!
20:30 Return to Estancia Hotel

Wednesday August 15th 2012 Visit to Cutrale

07:00 Breakfast and check out of Estancia Hotel
08:00 Travel to Araraquara
10:00 Arrive at Cutrale's Araraquara factory, tour the plant and quality control facilities; see how orange oil, d' limonene and orange juice are produced.
12:30 Lunch - Sponsored by Cutrale
14:00 Savour the expansive view: orange groves as far as the eye can see!
16:00 Check into Salto Grande Hotel
19:30 Dinner at the Salto Grande Hotel

Thursday August 16th 2012

Visit to Louis Dreyfus Commodities

07:00 Breakfast – Salto Grande
08:00 Travel to Louis Dreyfus
10:00 Arrive at Louis Dreyfus Bebedouro orange plant, hear technical presentation and participate in a plant tour highlighting orange juice and bi-product recovery; see how orange oil, d' limonene and orange juice are produced.
12:00 Lunch – Sponsored by Louis Dreyfus
14:00 Visit to Louis Dreyfus Nursery
16:30 Cocktails and Barbeque – Sponsored by Louis Dreyfus at their guest house.
19:30 Return to Salto Grande Hotel

Friday August 17th 2012 Travel Day

07:00 Breakfast and check out– Salto Grande
09:00 Travel to Sao Paulo Guarulhos International Airport
12:30 Arrival Guarulhos International Airport
Travel to and arrive Paraguay – to be confirmed nearer to the date of the tour. Check into Asuncion Sheraton
19:00 Welcome to Paraguay Reception and Dinner – Sponsored by Amigo and Arditi

Saturday August 18th 2012

06:00 Breakfast - Asuncion Sheraton
07:00 Depart Hotel to local airport for 90 min flight to Chaco
09:00 Arrive Chaco, tour the expansive area and see Guaiac wood trees growing in the wild, visit distillery and see how the Guaiac wood oil is produced. Visit an Australian designed water reservoir and learn how water, the most valuable resource, is captured and preserved in this desert climate.
12:00 Lunch – Sponsored by Chaco representatives
13:00 Visit local nursery and area museum
16:00 Return to Asuncion
20:00 Dinner – Sponsored by Citrus and Allied

Sunday August 19th 2012

06:00 Breakfast – Asuncion Sheraton
07:00 Departure from the hotel in Asuncion
09:30 Visit Petitgrain distillery and farm; tour the beautiful manicured Petitgrain fields and learn how the leaves are harvested and the oil is produced.
12:00 Lunch – Sponsored by Alpacasa
13:30 Visit Alpacasa distillation plant of Vetiver Oil, Guaica Wood Oil, Cabreuva Oil, Guaiyl Acetate and tour their nearby fields and nursery.
15:30 Return to Asuncion
18:00 Arrival to the hotel
19:00 Dinner – Sponsored by IFEAT

Monday August 20th 2012 Travel Home

Breakfast - Asuncion Sheraton at your leisure
The Asuncion Sheraton Hotel is located 15 minutes from the Asuncion International Airport; transportation to the airport is not provided. Hotel checkout is 12:00PM, please arrange your travel plans accordingly.



STUDY TOUR OF
IFEAT BRAZIL & PARAGUAY
 TOUR BOOKING FORM Saturday 11th to Monday 20th August 2012

Please complete this form in **BLOCK CAPITALS** and return to the IFEAT Secretariat (see contact details overleaf) as soon as possible.

Please note the following:

Only a limited number of places are available on this tour. Bookings will be accepted on a first come, first served basis. In the event of the tour being over subscribed then only one person per company will be permitted to attend. Nationals of some countries may require a visa for Brazil and Paraguay. Please contact your local consulate for information. **It is the tour participant's responsibility to obtain a visa. IFEAT will not accept any responsibility under any circumstances if you fail to obtain an entry visa.**

DETAILS		
Family name:		Given name:
Title: Mr / Mrs / Miss / Ms / Dr		Nationality:
Company name:		
Street address:		
City:	Postal/ ZIP code:	Country:
Email address:		
Tel:	Fax:	

Dietary requirements: Tick one of the following only if you have special dietary requirements:

<input type="checkbox"/> Vegetarian	<input type="checkbox"/> Kosher	<input type="checkbox"/> Halal	<input type="checkbox"/> Other (please specify):
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Additional information

Please make appropriate entry	
Number of hotel rooms required	__ single room(s) or One (shared) double room
Arrival date at Sao Paulo Airport	
Departure date from Sao Paulo Airport	
I wish to receive information from Dauras Turismo on tourism opportunities in Brazil and Paraguay that could be built into my participation of the IFEAT Study Tour.	Yes / No

Please note: airport transfers are not included within the price of the tour. Taxis are available from the airport/hotel.

IFEAT BRAZIL & PARAGUAY

TOUR BOOKING FORM

Saturday 11th to Monday 20th August 2012

TOUR COST PER PERSON

The cost of the tour per person is **Option 1:** Travel to Brazil only - \$4,000. **Option 2:** Brazil and Paraguay combined - \$6,000. This charge covers hotel accommodation over the ten or six nights of the tour, all programme meals/receptions and transportation on the tour.

CANCELLATION POLICY

No refunds will be given for cancellations received after 1st May 2012, irrespective of the reason, including inability to obtain a visa or illness. You are recommended to use insurance cover for any inability to attend.

LIABILITY

Descriptions, representations, specifications, photographs and other particulars made in the tour brochure are given for general information purposes.

Except to the extent expressly and specifically provided for in the brochure, IFEAT shall not be liable for any loss, damage or injury however caused or arising (whether by IFEAT's negligence or otherwise) from a defect in, failure in, or unsuitability for any purpose of any part of the tour, including without limitation optional tourism activities offered by the tour operator, Dauras Turismo. IFEAT shall not in any event be liable for any indirect or consequential loss of profit whatever and however caused. Nothing in the tour brochure shall exclude or restrict any liability for death or personal injury resulting from IFEAT's negligence. **You are strongly recommended to obtain adequate insurance for all aspects of the tour.**

PAYMENT DETAILS [Please mark (X) against the method of payment.]

- I attach a cheque / bankers draft for \$4,000/\$6,000 for one place on the study tour
- I have transferred \$4,000/\$6,000 on the _____ (date) to IFEAT's account at Barclays Bank in the UK:

Account name: 'IFEAT'	Account number: 63416888	SWIFT Code: BARCGB22
Bank Sort Code: 20-06-05		IBAN: GB55 BARC 2006 0563 4168 88

(Please attach a copy of the bank transfer to this form to enable us to trace your payment.)

- Please charge my credit card the sum of US\$ _____.

VISA MASTERCARD

Name on the card: _____

Card number: _____ Expiry date: _____

Three digit card security code (on the back of the card): _____

Address of Cardholder: _____

_____ Cardholder's Signature: _____

Notes:

- IFEAT will confirm receipt of your application and a confirmed place on the tour within five working days of receipt of payment.
- No person will be regarded as registered for the study tour until the payment has reached IFEAT's bank account.
- If your booking is received after all of the places have been filled, you will be asked if you wish to be added to the reserve list to fill any subsequent cancellations by others. IFEAT will not process your payment until you confirm acceptance of an offer of a newly freed place on the tour.

Please return this form when completed to:

IFEAT Secretariat, 9 Lincoln's Inn Fields, London, WC2A 3BP, United Kingdom

T: +44 (0)20 7814 9666 • F: +44 (0)20 7814 8383 • events@ifeat.org • www.ifeat.org

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